Winter Natural Gas Price Update

November 9, 2004

High Natural Gas Prices

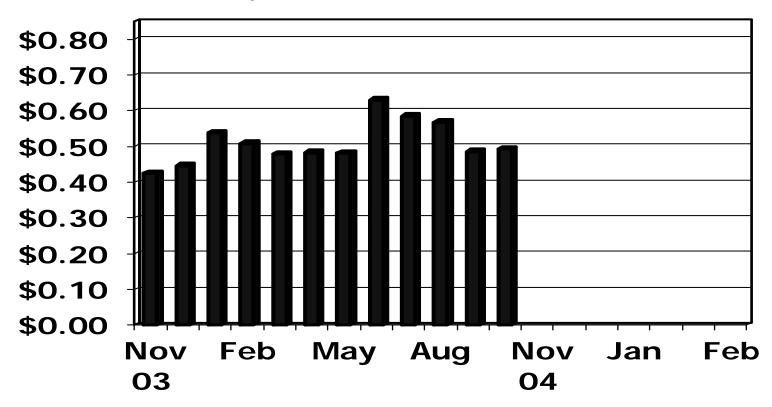
- As we enter the peak winter heating season, customers need to be aware that the cost of natural gas has risen nationwide.
- Taking steps to conserve energy usage in their homes this winter will help minimize the impact of high natural gas costs on their monthly bills.

Reasons for Price Increase

- Hurricane Ivan caused significant impact on natural gas production in the Gulf of Mexico
- A colder than normal winter is predicted for the South and the Northeast
- High oil prices have increased the demand for natural gas by industrial customers

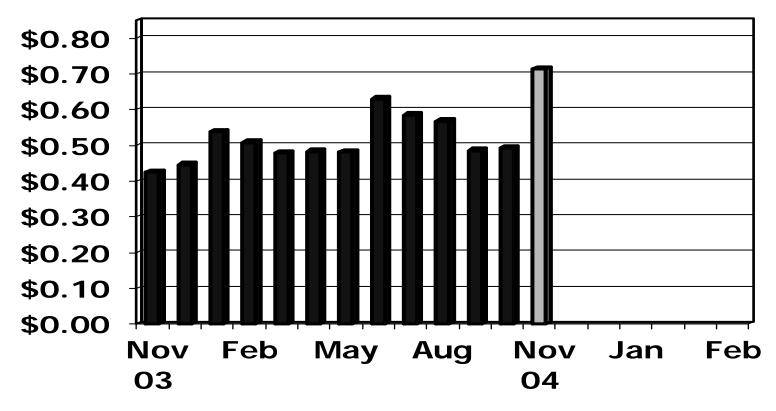
Current Price

Cost of Gas (per therm)



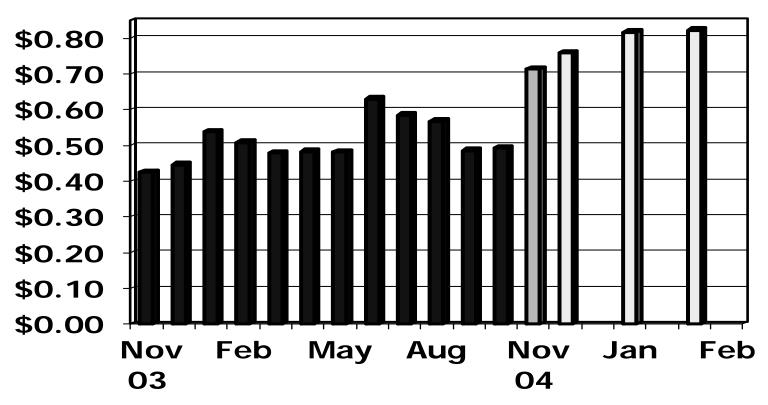
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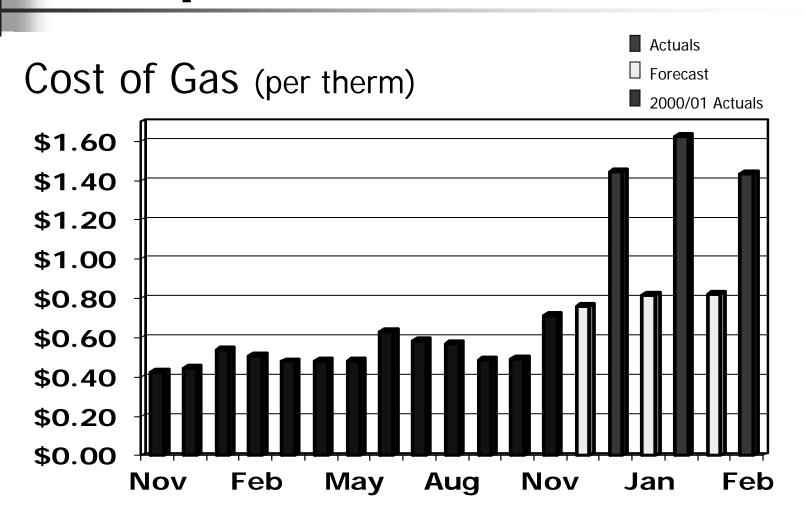


Pricing Forecast

Cost of Gas (per therm)

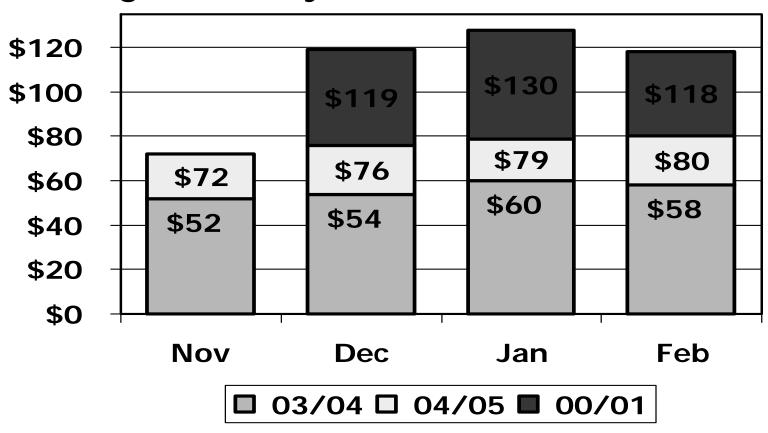


Comparison With 2000/01



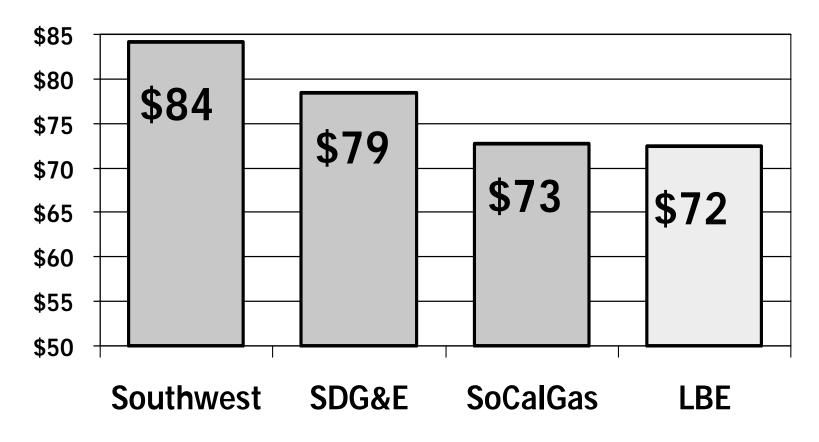
Residential Bills

Average Monthly Bill (65 therms)



Utility Comparison

Average Residential Bill (Nov 04)



Gas Supply Contracts

- Long-term contract with Coral Energy
 - Priced at San Juan Basin for greater stability
 - Fixed cost to transport gas to CA
 - Price ceiling of \$1.00 per therm
- Local gas contracts
 - Tied to the SoCalGas price
 - No transport cost

Gas Supply in Storage

- Contracted for 6.4 million therms of storage capacity on SoCalGas system
- LBE's storage is full going into winter
- Gas purchased at \$0.45/th in summer
- Will withdraw this cheaper gas during winter to lessen overall price to customers

Customer Outreach

- Press release on high prices and conservation
 - To all local media, headline story in PT
 - To all Neighborhoods Associations
- WAVE notification in Nov/Dec utility bills
- On-hold message and cable TV crawler
- Energy conservation pamphlets
 - Multi-language
 - At every library and park
 - Available at Neighborhood Resource Center

Energy Conservation

- Impact of higher gas prices can be minimized through energy conservation
- Energy saving ideas can be found on LBE's website at:

www.lbenergy.org

Payment Programs

- Level Pay Plan to flatten high winter bills by averaging with summer bills
- Low-Income Programs
 - 5% discount on gas bill
 - UUT exemption for low income seniors and disabled customers
 - Additional baseline therm allowances for qualified customers
- Call 570-5700 to obtain information
- Federal LIHEAP gas bill assistance

Pilot-Lighting / Turn-Ons

- Due to extremely high demand, customers may experience a wait of up to 5 business days for all service requests, including pilot lighting and turn-ons
- Customers are encouraged to keep their pilot lights lit throughout the year and stay current on bill payments to avoid long waits for turn on during winter months

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